



Georgia Association of REALTORS®
(GREC School #271)
in Conjunction with
TROUP COUNTY BOARD OF REALTORS

Presents:

What You Say Can Co\$ You
Instructor: Howell Haunson

Learn to communicate without subjecting yourself to potential liability. You will apply theories of laws affecting the listing and sale of real property to minimize liability and maximize referrals. Seventeen issues are discussed including loan assumptions, commissions, fair housing, kickbacks, referral fees and stigmatized property. Is what you say going to cost you?

Course Code # 57118, 3 Hours Continuing Education Credit

Date: Thursday, September 21, 2017

Check-in: 8:30 AM Class Time: 9:00 AM

Location: Callaway Conference Center: 220 Fort Drive Lagrange, GA 30240

Contact: Mandy Brown 706-884-2600 troupcountybor@gmail.com

If you have taken this course in the last 366 days, you will not receive CE credit. You must be on time and present for the entire session to receive credit. Please keep this top portion for your records.

SIGN UP NOW! Mail, Email or Fax your registration to the TROUP COUNTY BOARD OF REALTORS.

(57118) What You Say Can Co\$ You - Howell Haunson

Thursday, September 21, 2017 - Check-in at 8:30 AM - Class begins promptly at 9:00 AM

MEMBER:	Early Bird: \$0	Regular: \$35	Onsite: \$0
NON-MEMBER:		Regular: \$50	Onsite: \$0

Early Bird cutoff date: Register before 1/1/2000

Yes, I want to enhance my career!

Name: _____

License Number: _____

Email: _____ Board: _____

Company: _____ Phone: _____

SIGN UP NOW: TROUP COUNTY BOARD OF REALTORS 115 Broad Street, Ste 203 Lagrange, GA 30240 706-884-2600 troupcountybor@gmail.com

NOTES: Portions of this GAR course may be photographed or audio/video recorded for various purposes, including reporting, promotion, archival, or sale and distribution. By registering, individuals agree that GAR and/or anyone acting on their behalf may photograph or record by audio/video their attendance and involvement in any portion of the course. Furthermore, individuals agree that the GAR may use these photographs and/or recordings without additional approval or permission and without compensation. **GAR reserves the right to cancel or change any scheduled course at any time. Students enrolled in a course that is cancelled will be notified as far in advance as possible. Students will receive a full refund or, if the course is rescheduled, may transfer to the new date. Please note that GAR is not responsible for any out-of-pocket expenses (lodging, airfare, etc.) students may incur when a course is cancelled or rescheduled.**